



INVESTGLOBE & ASSOCIATES®
Explore Opportunities. Invest Wisely. Trade Equitably

Company Profile

Who We Are

- ▶ Canadian registered Management, Consulting, and Investment Firm
- ▶ Incorporated in 2014 under the Canada Business Corporation Act (CBCA)
- ▶ Headquartered in Toronto, Canada
- ▶ Focusing on Infrastructure projects in emerging markets
- ▶ Dedicated and professional team of Associates, Consultants, and Managers



Meet IAC Team



Victor Wambura, **CITP, FIBP, P. Log, CMHR, MIT**
President & C.E.O



Matata Sylvestre, **Barrister, Solicitor**
Vice President & C.O.O



Eric Kasoyaga, **BA-IPSC**
BD Manager



Michael Sasarman, **PPM, MBA, MASc, PEn**
Consultant



James Jorgensen, **C.WEM, CEnv, MIAM**
Consultant



Dr. Johansein Rutaihwa
Consultant

Our Values

- ▶ IAC was founded and is committed to conduct business through six core values:
 - Transparency
 - Integrity
 - Diligence
 - Clear Communication
 - Client Commitment
 - Respect for individuals and the environment

IAC In Action



What We Do

► Services:

- Market Analysis and Risk Assessments
- Financing and Investment Solutions
- Consulting/Mobilizing/Implementing full-scale solutions in global infrastructure projects



Market Analysis and Risk Assessment

- ▶ IAC collaborates with qualified international and local partners to identify new markets for business and conduct market analysis to ensure success in the market
- ▶ IAC conducts thorough risk assessment on all projects and due diligence is carried out to its public and private clients' financial and technical capabilities



Geopolitics

- How might changes in the political environment of a given country affect an investment?
- Elections can mean changes in the investor-friendliness of a country.
- Regional power plays and their effect on businesses and sectors.



Macroeconomic and Legal

- The macroeconomic and legal challenges to operation on a given market.
- How are competitors responding to these local challenges?
- How will exchange rates, banking sector liquidity, or central bank policy impact business?



Market and Sector

- How will changes to regulation impact a given business or sector?
- What factors are driving or obstructing market growth?
- How are other market participants responding and how can clients best compete?

A deeper understanding of opportunities and limitations, as well as the events and circumstances driving change.

Financing and Investment Solutions

- ▶ By working with international financial institutions and credit agencies, IAC has capabilities to provide financing and investment solutions that fit the clients' needs
- ▶ Example of partners who can provide financing: Canadian Commercial Corporation (CCC), Export Development Canada (EDC), and Access Capital Partners



\$2.6 billion in
Commercial Trading
Transactions



\$29.2 billion facilitated in
emerging markets



\$1.3 billion invested in
infrastructure since
2008

Consulting/Mobilizing/Implementing Full-Scale Solutions in Global Infrastructure Projects

- ▶ A team of associates, partners, and consultants with international experience in consulting clients on various infrastructure projects
- ▶ Associates and partners can consult in the areas of:
 1. Oil & Gas: Upstream facilities, Pipeline Systems, Underground Storage Facilities, Tank Farms and Terminals, Refineries and Petrochemical Plants
 2. Energy: Thermal Power Plants, Desalination Plants, Renewable Energy, Power Transmission and Distribution Systems
 3. Water and Environment: Hydropower Plants, Water Transmission Systems, Water Supply and Wastewater Networks, Water and Wastewater Treatment Plants
 4. Transport and Structures: Airports, Roads, Railways, Urban Transport Systems
 5. Building and Structures: Health Facilities, Education Facilities, Housing

Oil & Gas

- ▶ Partners in this area: **Samsung Engineering and Samsung C&T**
- ▶ About **Samsung Engineering**: Successful and completed over 1,000 projects around the world
- ▶ Expertise in hydrocarbons, power, industrial, and environmental plants
- ▶ Wealth of project management capabilities and technological prowess has led to many achievements including multiple MEED Quality Awards and reaching 120 million accident-free-man-hours
- ▶ \$5.2 Billion USD in projects as of 2015
- ▶ Focused on: Oil and Gas Processing, Refinery, Petrochemicals, Power, Industrial, and Environmental
- ▶ 11 projects in the market: Algeria (1 Oil&Gas, 1 Refinery), Angola (2 Industrial), Iran (1 Petrochemicals), Iraq (3 Oil&Gas), Egypt (1 Oil&Gas, 1 Petrochemical), Mozambique (1 Oil&Gas)



SAMSUNG ENGINEERING

Major Projects in Oil & Gas



AL HOSH GAS DEVELOPMENT
Oil & Gas Processing
EPC



CFE MANZANILLO LNG TERMINAL PROJECT
Oil & Gas Processing
EPC



TASNEE ETHYLENE PROJECT
Petrochemical
EPC

Energy

- ▶ Partners in this area: **Consolidated Power Projects Ltd (CONCO), Sinohydro, PowerChina (BJEC)**
- ▶ About **CONCO**: 30 years of experience in Africa providing high-voltage turnkey EPC services.
 - ▶ Company has completed over 1,000 projects to date ranging from 11kV to 765kV, making it the largest EPC in Sub-Saharan Africa
- ▶ About **Sinohydro**: 60 year enterprise in power and infrastructure sectors providing tailored services from project consultancy, financing, and EPC
 - ▶ 468 international projects under construction in more than 72 countries, with total contract value of nearly USD 43 billion
- ▶ About **BJEC**: Founded in 1953, one of the earliest hydropower investigation and design institutes in China providing project development, design, supervision, and EPC services
 - ▶ Obtained 20 Class-A qualification certificates such as Engineering Investigation and Survey Certificate, Engineering Design Certificate, Certificate of Foreign Economic and Technical Business Cooperation



Major Project in Energy



OLOGBO THERMAL POWER STATION –
NIGERIA
550 MW
EPC + F



KAFUE GORGE LOWER HYDROELECTRIC
PROJECT – ZAMBIA
EPC



MURUM JUNCTION
TRANSMISSION LINE
275KV
EPC

Water and Environment

- ▶ Partners in this area: **FilterBoxx Water and Environmental Corporation, Fulcrum Environmental Solutions**
- ▶ About **FilterBoxx**: Recognized leader in the design and supply of packaged and modular water and wastewater solutions including both industrial water and waste water treatment system for a broad range of industries
 - ▶ Standard product lines are designed for simple transport and arrive on site ready for installation, allowing for start-up within days of arrival.
- ▶ About **Fulcrum**: Founded in 2011 after acquiring the world IP rights to a unique Thermal Static internal Pyrophinic System (TiPs) capable of converting hydrocarbon-rich waste and resource materials into valuable refined products
 - ▶ Led by a team of international business and technical professionals working to unlock the unlimited potential of TiPs



FilterBoxx™
Water & Environmental Corp.



FULCRUM
ENVIRONMENTAL SOLUTIONS

Major Project in Water and Environment



WASTEWATER TREATMENT FOR POWERPLANT
CANADA



KUITO WATER SUPPLY WORKS
ANGOLA



NZOIA WATER SUPPLY SYSTEM
KENYA

Transport and Structures

- ▶ Partners in this area: **InfraCan EPC Management, and Acciona**
- ▶ About **InfraCan**: 50 years of experience in complex infrastructure projects providing project management and construction services to clients
- ▶ About **Acciona**: More than 100 years of experience around the world in R&D + innovation, and is one of the leading construction companies in the world
 - ▶ 5,500 km of transportation routes constructed



Major Projects in Transport and Structures



ROADS PROJECT IN RUSSIA
GOVERNMENT
EPC



WINDSOR-ESSEX PARKWAY PROJECT
CANADA
EPC



NEW WALTERDALE BRIDGE
EDMONTON
EPC

Building and Structures

- ▶ Partners in this area: **HUG Building Systems, InfraCan EPC Management, Sinohydro, Samsung Engineering, BJEC**
- ▶ About **HUG Building Systems**: Been in the construction industry since 1981, based in Canada. Driven to provide sustainable, and healthy building environments that are economical, and comfortable, with the lowest possible environmental impact
 - ▶ HUG Building Systems is the result of a 20+ year old alternate energy company and a 20+ year old leader in ICF Manufacturing



Major Projects in Building and Structures



LUBANGO HOSPITAL
590 BEDS
EPC



SOCIAL HOUSING PROGRAM
ALGERIA
EPC



RESIDENTIAL COMPLEX
CANADA

Preferred Sectors of Investment and Project Value

- ▶ IAC with its partners have capabilities to take on project in the following sectors
 - ▶ Oil & Gas: With project value of USD \$50 million and above
 - ▶ Power Generation and Transmission Lines: From 30kV and above
 - ▶ Water Supply, Wastewater Treatment, and Environment: With project value of USD \$50 million and above
 - ▶ Transport and Structures: With project value of USD \$100 million and above
 - ▶ Building and Structures: Residential or commercial 300 units and above
 - ▶ Agribusiness: With project value of USD \$50 million and above

Thank You For Your Time

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